

ELECTRIC COMMITTEE MINUTES

October 20, 2025

Chairman John Bulp called the meeting to order at 5:15 p.m.

Committee Members Present: John Bulp and Dan Uhlenhake

Others in Attendance: Mayor, Joe Hurlburt; Director of Public Service and Safety, Greg Foxhoven; Auditor, Doug Riesen; President of Council, Jim Harris; Law Director, Zach Ferrall; Manager of Industrial and Community Development, Mike Burkholder; Council Member Jim Christman; Erin Miller, Vice President; Sean Clement, Director of Efficiency Smart; and Account Manager, Joey Boston; John Burd; and Natalie Severt, *The Evening Leader*.

Approval of Minutes: Motion by Dan Uhlenhake, seconded by John Bulp, to approve the Minutes of the August 4, 2025, meeting. Motion passed.

Acceptance of Agenda: Motion by Dan Uhlenhake, seconded by John Bulp, to accept the Agenda. Motion passed.

Business: Efficiency Smart Power Supply Plus

Representatives gave a presentation starting with Why Efficiency Smart? Ohio public power systems formed AMP-Ohio in 1971 to strengthen wholesale market buying power, gain access to transmission, and to enhance advocacy efforts.

- Affordable way to meet power supply needs - Efficiency Smart has lower total electric costs per MWh.
- Customer satisfaction and engagement – Helps lower bills for customers. Connects with customers and provides information sources and tips with ways to control costs.
- Drives economic development – Helps retain business customers by lowering costs and attract new business.

Since 2011, being a part of Efficiency Smart has saved our electric utility \$11,642,893. The lifetime customer savings of \$14,952,975.

Efficiency Smart has worked on 26 projects with 17 businesses in St. Marys. They engage with residents of St. Marys providing incentive programs such as appliance recycling rewards, rebate promotions, and website contests.

Contract terms and benefits on a new contract for 2026-2028 would be a monthly cost of \$20,212; three (3) year cost of \$727,627, with three (3) year goal of 2,598.7/MWh. The three (3) year summer goal is 330.5 kW. This would be \$2.7 million in avoided costs. The return on investment through Efficiency Smart would be 279%.

Motion by Dan Uhlenhake, seconded by John Bulp, to move the Efficiency Smart program agreement to Council. Motion passed.

Motion by Dan Uhlenhake, seconded by John Bulp to adjourn the meeting. The meeting adjourned at 5:50 p.m.

Respectfully,

John Bulp, Chairman